

You are invited to the **IFG New York Afternoon Workshop** with **Jay Hughes** on Tue, August 1. Please note that attendance is limited to IFG members and FBN members. Register now to hear:



SPEAKER

James E. "Jay" Hughes

EVENT DETAILS

Tuesday, August 1, 2023

2:15 pm Sign-in

2:30 pm-5:30 pm Workshop, followed by a Cocktail Reception

TOPIC

How to Be a Trusted Advisor for the Entire Family over Multiple Generations: A Case Study

Jay followed in the footsteps of his father and became a well-known counselor-at-law working at a prestigious law firm. Both Jay and his father were trusted advisors for five generations of three families. Jay will share why he left the field of law to be able to serve an entire family, with each family member becoming "a client". This shift in perspective has allowed Jay to focus on the capacity of a family to "live in the estate plan" and ensure that the needs of the next generation are considered in a "qualitative estate plan". Jay believes that the life enhancement of a beneficiary is the core "raison d'être" of a trust and that the Protector should actively further this goal. Jay will discuss a real-life case study of a family that he has advised in this holistic way over multiple generations.

SPEAKER BIO

James E. "Jay" Hughes, Jr. is a sixth-generation counselor-at-law, now retired, author and co-author of multiple books and influential articles on family governance and wealth preservation. He is renowned for facilitating multigenerational family meetings, with an emphasis on governance issues. Jay is frequently called on to address international and domestic symposia on helping families to flourish through the growth of their human, intellectual, spiritual, social and financial capital. Through his pioneering work with families, Jay has become the leading voice for a more enlightened, expansive approach to family office management and in turn, a mentor to countless family office executives. In 2021, the James E. Hughes, Jr. Foundation was established to honor Jay and the Hughes family lineage through educational programs and funding for advisors who are similarly called to serve families.

VENUE

Ellen Kratzer Fiduciary Trust International 280 Park Avenue New York, NY 10017

Register Now